



January 23, 2004

Ms. Stephanie FallCreek  
Executive Director  
Fairhill Center  
12200 Fairhill Road  
Cleveland, OH 44120

EDI educates, incubates, and recognizes growing entrepreneurial companies with the potential to add significant value to the region.

Dear Stephanie:

I understand from Ron Boetger that you are currently considering him for a position as a part-time Information Systems Director and that you are reviewing a proposal from him regarding the assessment, implementation, and on-going system administration of the information systems of Fairhill Center.

Ron asked whether I would be willing to offer a recommendation to you and I am happy to do so.

Hire him. Now.

Ron took on a yeoman's task here at Enterprise Development and did so professionally, effectively, and efficiently. He tackled multiple challenges, including some sensitive personnel matters, and did so both gracefully and skillfully.

Ron is a rarity in the area of IT consultants – he is the complete and real deal. He has the capacity to understand your business and then translate your business needs into systems requirements. Ron is extremely capable across a broad skill spectrum. His understanding of the choice of systems 'solutions' is vast, giving you the benefit of packaging together exactly what is needed for your firm. He is both personable and professional, making him a delight for all staff to work with, and his work ethic is second to none.

Ron is unique in that he offers 'business solutions,' not merely 'systems solutions' and is exactly what an entrepreneurially-oriented organization like Enterprise Development, Inc. needs.

I'd be pleased to talk with you personally should you have questions or desire additional information. You can reach me at 216/229-9445 x154.

Sincerely,

Diann M. Rucki  
President

**Enterprise Development, Inc.**

www.enterprise-development.org

**Diann M. Rucki**

President

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